



Funded by  
the European Union

PROMOTING THE UPTAKE OF STRATEGIC PUBLIC  
PROCUREMENT IN ESTONIA  
THROUGH PROFESSIONALISING THE PUBLIC  
PROCUREMENT WORKFORCE ANALYSIS

*Pilot project*



14 June, 2024



REPUBLIC OF ESTONIA  
MINISTRY OF FINANCE





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The background of the slide features a photograph of several flags flying in front of a light-colored stone building. The most prominent flag is the United Nations flag, which has a white field with a blue globe in the center. To its left, a portion of a dark blue flag with white text is visible. Below the UN flag, another flag with green and white vertical stripes is partially seen. The scene is brightly lit, suggesting a sunny day.

**1**

# Introduction

## — Overview of the project outputs

- **Output 1:** Kick-off meeting (Completed: Organised in Tallin on September 25, 2023)
- **Output 2:** Inception report (Submitted on December 15, 2023)

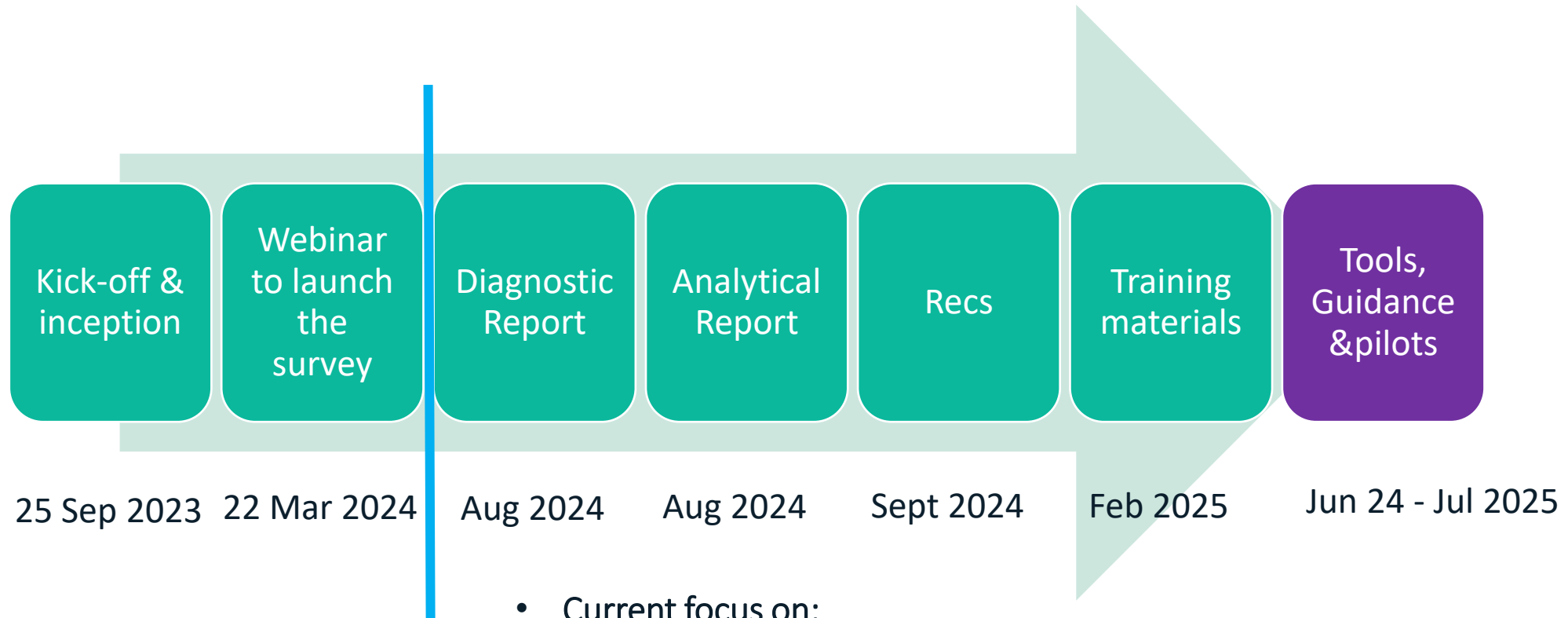
- **Output 3:** Diagnostic report on the use of strategic procurement and the current state of public procurement professionalisation initiatives in Estonia
- **Output 4:** Analytical report on developing a competency model for the public procurement workforce and on the possibility of establishing a national public procurement certification framework
- **Output 5:** Recommendations on how to increase the uptake of strategic public procurement and on the professionalisation of the public procurement workforce
- **Output 6:** Training modules (materials) related to the competency framework and strategic public procurement
- **Output 7:** Tools and manuals for the application of strategic public procurement + Pilot projects

- **Output 8:** Project description summary and closing conference

## — Project overview

Project implementation:

- 24 months
- **September 2023 – August 2025**



Now  
June  
2024

- Current focus on:
  - **Output 3:** Diagnostic report on strategic procurement and professionalisation initiatives
  - **Output 4:** Competency model and certification framework

# \_\_\_ Output 7: Tools and manuals for the application of strategic public procurement

*7.1 Define the scope of tools and manuals for the application of strategic public procurement*



- Define the scope of tools and manuals (up to 5) : June-July 2024

*7.2 Develop tools and manuals for the application of strategic public procurement*



- June - November 2024

*7.3 Select pilot scopes and participants*



- Select the pilot participants (up to 3): June – October 2024

*7.4 Provide technical support to the pilots*



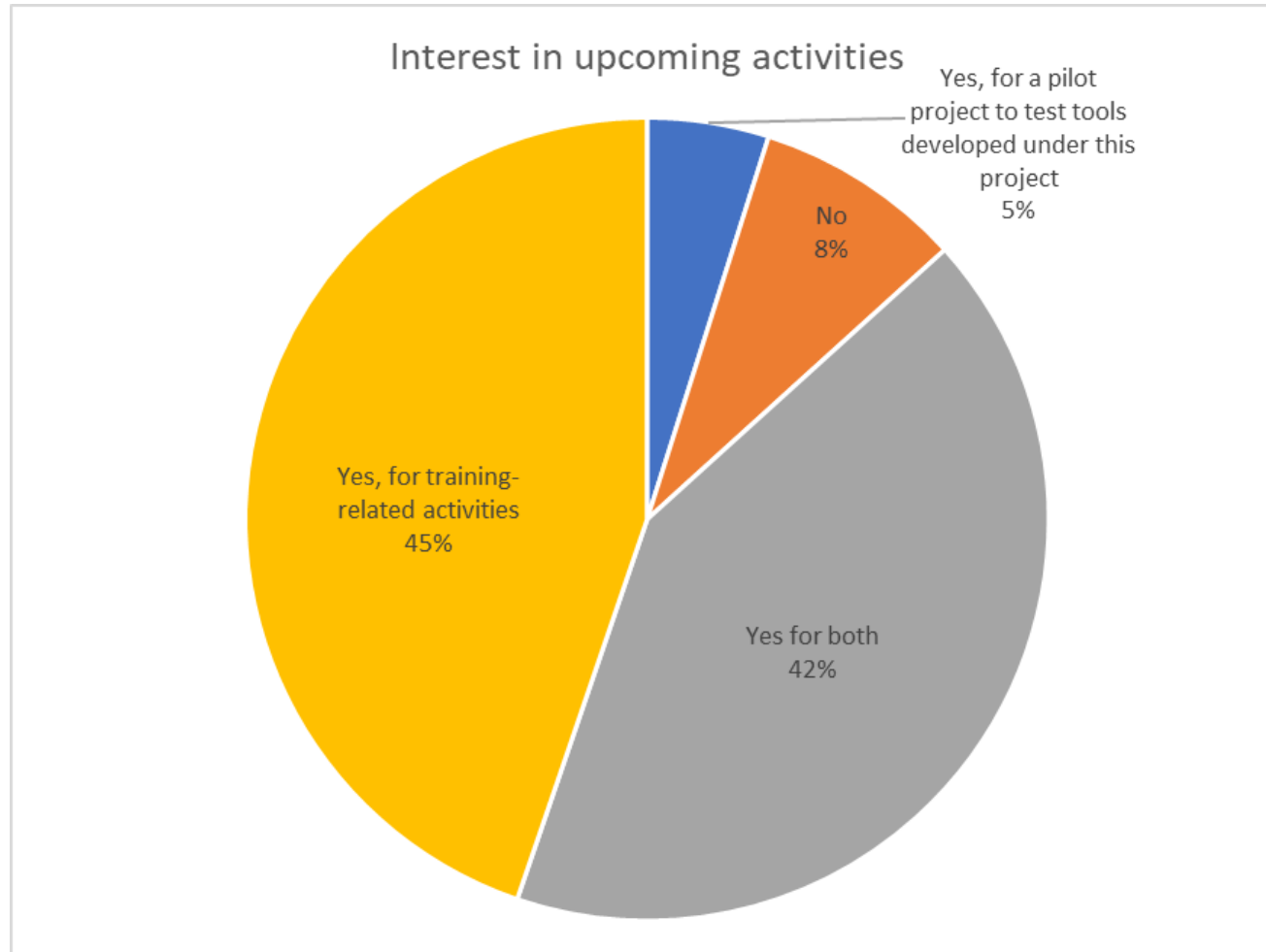
- December 2024 – July 2025

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**2**

## **Selection criteria**

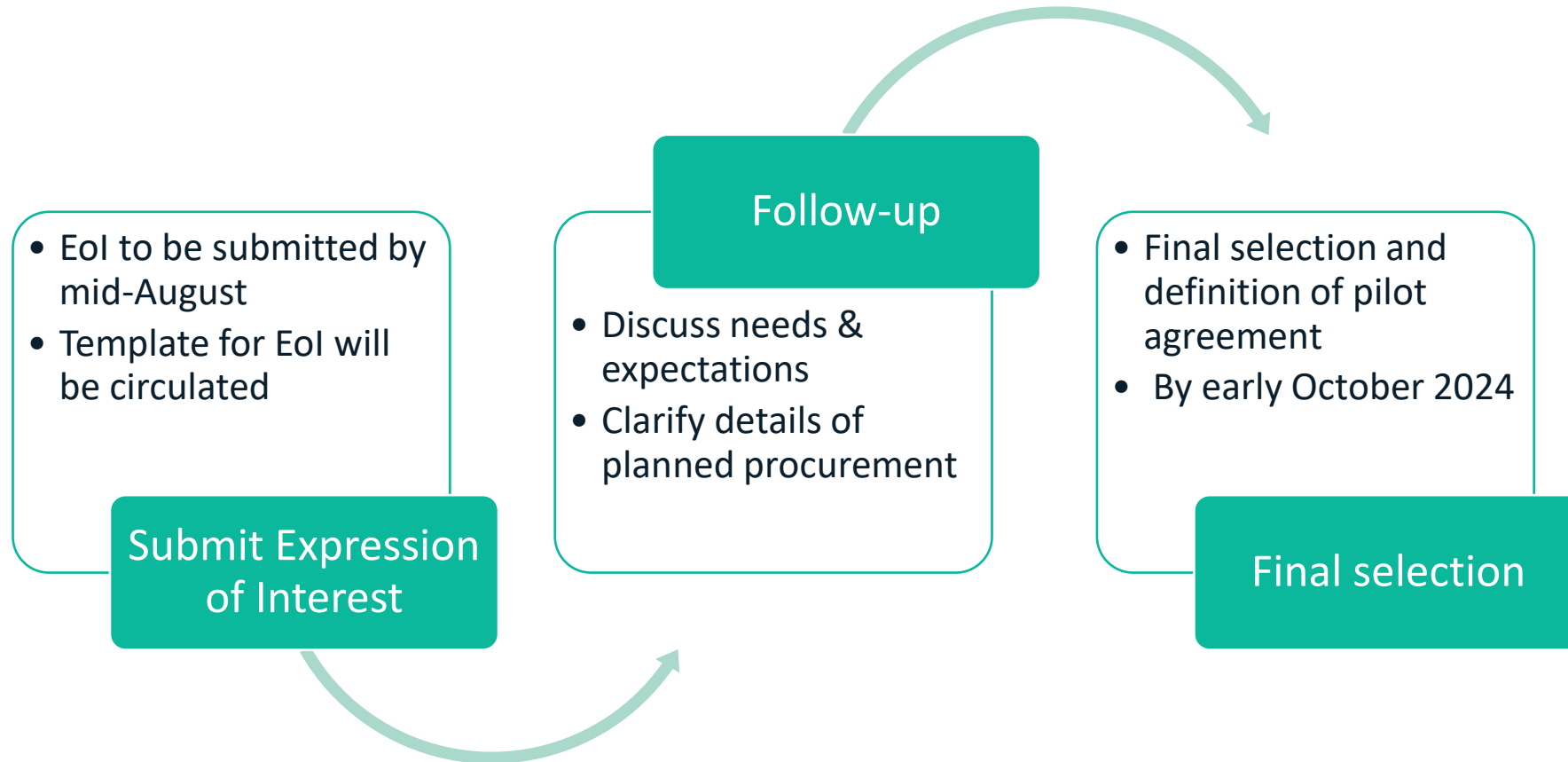
— **47%** of the survey participants are interested in participating in pilot projects



## — Selection criteria

- Size of contracting authorities (large / small)
- Balance of types of strategic procurement (GPP, SRPP, innovation)
- Level of specific ideas on pilots
- Appetite / potential to continue doing strategic procurement after pilot projects
- Possible application for other contracting authorities (replicability)
- Timing of the procurement process
  - We have *at maximum* 1 year for pilot projects
- Prior experience with strategic procurement (if applicable)

# — Selection process



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## **Q&A / discussion**

- Do you have any ideas on manual / pilot projects?
- Do you want to set up an individual meeting with us?

# *Thank you!*

*The project is funded by the European Union via the Technical Support Instrument, and implemented by the OECD, in cooperation with the European Commission Directorate-General for Structural Reform Support (DG REFORM).*

